

# Mesquite Nevada Means Business



## Business Advocacy



Mesquite Means Business program features monthly orientation briefings, quarterly workshops, project coaching and fast-track permitting process.

## I-15 Distribution Corridor



Interstate 15 provides easy access to Las Vegas and the National Parks for tourists and one-day trucking to Southern California, Arizona, Utah and Colorado.

## Renewable Energy Resources



Excellent solar energy resources with flat land and nearby transmission lines. Proximity to other large scale wind, solar and geothermal projects along I-15 makes Mesquite a great place for renewable energy manufacturing and distribution

## Technology & Commerce



Do it Best's high tech warehousing and distribution center anchors the Mesquite Technology and Commerce Center. MTCC (680 acres), Freeway Access to I-15

## Nevada Tax Advantages

**Corporate Income**  
**Personal Income**  
**Franchise Tax on Income**  
**Admissions Tax**  
**Inheritance Tax**  
**Gift Tax**  
**Unitary Tax**  
**Estate Tax\***

Competitive Sales and Property Tax Rates  
Minimal Employer Tax Rates

\*A small assessed pick-up tax that cannot exceed the maximum allowable credit against the federal estate return.

## Location



Interstate 15 Corridor, one-day trucking to Southern California and only 80 Miles to Las Vegas. Nearby National Parks (Zion, Bryce, Grand Canyon) and recreational areas.

## Quality of Life



Sun City Mesquite by Pulte/Del Webb is one of several outstanding active adult communities. There are 700 homes built in a proposed 5,000 unit development.

## Mesquite Means Business

City Economic Development ..... Initial contact for due diligence process  
Business Coach Program quality assurance for new or relocating business  
Business License ..... Packet at City Hall or [www.MesquiteNV.gov](http://www.MesquiteNV.gov)  
Business Orientation Meeting ..... By appointment, City Hall  
Permitted Land Use ..... Planning and Zoning Department  
Industrial Plan Approval ..... Staff and City Council  
Industrial Parks ..... Mesquite Technology & Commerce Center  
..... Mesquite Industrial Park  
Zoning ..... Unified Development Code  
..... Long-range Comprehensive Master Plan  
Other Business Resources ..... See Nevada Business Resources page

## Mesquite, Nevada – Quick Facts

Incorporated as a City ..... 1984  
Founded (Settled by early Mormon Pioneers) ..... 1859  
Population (as of July 2009) ..... 21,253  
Metropolitan Statistical Area (Las Vegas/Clark County) ..... 2.1 million  
Location ..... Nevada/Ariz. Border, 80 miles north of Las Vegas on I-15  
Elevation at City Hall ..... 1,600 ft.  
Elevation at Airport ..... 1,975 ft.  
Population Density – Per Square Mile: ..... 662  
Size – Square Miles ..... 32.08  
Local Newspapers: ..... Desert Valley Times (Tues. & Fri.)  
..... Mesquite Local News (Thur.)

## Elected Officials

Mayor: ..... Susan Holecheck-1<sup>st</sup> term expires 2011  
Council Members: ..... David Bennett - 3<sup>rd</sup> in 2011  
..... Randy Ence-1<sup>st</sup> in 2011  
..... Karl Gustaveson-1<sup>st</sup> in 2013  
..... Donna Fairchild-2<sup>nd</sup>, non-consecutive in 2013  
..... Geno Withelder-1<sup>st</sup> in 2013  
City Council Meetings: ..... Held the second and fourth Tuesday at 5 PM

## City Department Heads

City Manager ..... Tim Hacker  
City Engineer ..... Allen Bell  
Recreation and Parks ..... Rich Bohne  
Economic and Redevelopment & Public Information .. Bryan Dangerfield  
Finance ..... Dave Empey  
City Clerk ..... Cherry Lawson  
City Attorney ..... Cheryl Hunt  
Planning and Environmental Resources ..... Catherine Lorbeer  
Information Technology ..... Dirk Marshall  
Building & Capital Projects ..... Kurt Sawyer  
Public Works ..... Bill Tanner

## Mesquite Police

Chief ..... Douglas Law  
Divisions: Administrative (4 includes Records/Evidence), Animal Control,  
..... Civilian Volunteer (24), Communications/911 Dispatch (9),  
..... Correctional Facility (10), Drug Task Force,  
..... Investigations, Patrol (30 including K-9 Unit), School Resource Officer

## Fire and Rescue

Interim Chief ..... John Higley  
Fire Personnel/Paramedics/EMTs: ..... 33  
Reserves ..... 12  
Fire Equipment: Engines ..... 4  
Stations ..... 3  
10 E. Mesquite Blvd., 1200 Kitty Hawk Drive, 3 John Deere Rd  
Ambulance Vehicles: ..... 5  
Insurance Rating: ..... Class 4

## Golf



Conestoga Golf Course opened in January, becoming the seventh spectacular course in Mesquite joining Wolf Creek, Falcon Ridge, Oasis-Palmer, Oasis-Canyons, CasaBlanca and Palms golf clubs.

## Big-Time Events



ESPN broadcasts our RE/MAX World Long Drive Championships held in the long driver stadium at the Mesquite Sports and Event Complex.

## Outdoor recreation



Miles and Miles of ATV, biking, hiking trails through scenic desert country.

## One Day Trucking



Mesquite Technology and Commerce Center provides easy access to Interstate-15 and the ports of Los Angeles and Long Beach and rail off load facilities just 20 miles away.



## Infrastructure



### Water

Supplier .....	Virgin Valley Water District
Source .....	Wells
Maximum Daily Capacity.....	17.6 million gallons
Peak Summer Day Demand.....	11 million gallons
Maximum Storage Capacity .....	15 million gallons
Hardness .....	154-205 MG/L
Potable Water .....	Filtered and disinfected
.....	\$1.45/1,000 gallons, tiered pricing over 25,000 gal
Industrial Rates .....	2-inch meter
.....	\$126.35/month, tiered pricing over 100,000 gal

#### Contact Information

General Manager .....	Ken Rock
Phone .....	(702) 346-5731
Email .....	<a href="mailto:rock@vvh2o.com">rock@vvh2o.com</a>
Website .....	<a href="http://www.vvh2o.com">http://www.vvh2o.com</a>



### Electric

Distributor .....	Overton Power District
Supplier .....	Various
Peak Load .....	70 Megawatts
Major Energy Sources .....	Hydro
Industrial Rates Large General Services .....	Quotes available
Customer Charge .....	\$22.00
Per kW .....	\$8.62
Per kWh .....	\$0.063

#### Contact Information

General Manager .....	Delmar Letham
Phone .....	(702) 346-5710
Email .....	<a href="mailto:dletham@opd5.com">dletham@opd5.com</a>
Website .....	<a href="http://www.opd5.com">http://www.opd5.com</a>



### Waste Water Treatment and Reuse Water



Wastewater Treatment.....	City of Mesquite
Sanitary: .....	yes, coverage 100%
Storm Drain: .....	yes, coverage 50%
Treatment Plant .....	Oxidation ditch
Capacity* .....	3,500,000 Gallons per day
Present Load: .....	1,900,000 gallons per day
Reuse Water .....	99.9%

\* Currently under construction to double capacity

#### Contact Information

Public Works Director .....	Bill Tanner
Phone .....	(702) 346-5237
Email .....	<a href="mailto:btanner@mesquitenv.gov">btanner@mesquitenv.gov</a>
Website .....	<a href="http://www.mesquitenv.gov/departments/PublicWorks">http://www.mesquitenv.gov/departments/PublicWorks</a>

## Solid Waste Disposal and Recycling



Hauler .....	Virgin Valley Disposal
Landfill Owner: .....	City of Mesquite
Pricing .....	\$5.10/cubic yard per day dump for commercial
Services .....	Residential, Commercial and Construction
Recycling .....	LEED Certified Recycling

#### Contact Information

General Manager .....	Craig Lundin
Phone .....	(702) 346-5396
Email .....	<a href="mailto:clundin@vvd disposal.com">clundin@vvd disposal.com</a>
Website .....	<a href="http://www.vvd disposal.com">http://www.vvd disposal.com</a>



### Communications

Provider .....	Reliance Connects
Services .....	Voice, Data, Cable TV, Cellular Service and Alarm

#### Contact Information

General Manager .....	Harold Oster
Phone .....	(702) 346-5211
Email .....	<a href="mailto:OsterH@rconnects.com">OsterH@rconnects.com</a>
Website .....	<a href="http://www.relianceconnects.com">http://www.relianceconnects.com</a>

Provider .....	Baja Broadband
Services .....	Voice, Data and Cable TV

#### Contact Information

Sales Coordinator .....	Reashel Nicol
Phone .....	(702) 346-3054
Email .....	<a href="mailto:rnicol@bajabb.tv">rnicol@bajabb.tv</a>
Website .....	<a href="http://www.bajabroadband.com">http://www.bajabroadband.com</a>



## Air Transport



The Mesquite Municipal Airport is located within the city boundaries and can handle single engine and private jets.

### Mesquite Municipal Airport (67L)

Street Location ..... 1200 Kitty Hawk Drive, Mesquite, NV 89027  
 Driving Directions.....I-15 to Exit 122, Right on Pioneer Blvd.,  
 Right on Oasis Blvd., Right on Kitty Hawk Dr. to the end.  
 Phone..... (702) 346-2841  
 Elevation ..... 1,975 ft  
 Coordinates.....N36° 50'26N 114° 03'26W  
 Runway Length..... 5,100 ft  
 Runway Width..... 75 ft  
 Capacity..... 30,000 lbs  
 Helipad Dimensions ..... 20' x 20'  
 Common Type of Aircraft ..... Single Engine, Private Jets, Helicopters  
 FBO Hours ..... Daily  
 Winter: 7 a.m. to 5 p.m.  
 Summer: 8 a.m. to 4 p.m.  
 Fuel Type: 100LL and Jet A .....available 24 hrs a day  
 100LL ..... after hours at self service pump  
 Jet A .....after hours on-call basis  
 Fees.....No Landing Fee or overnight tie down fee  
 Landing Instructions .....  
 Drop of 20 ft 90 ft right & parallel to CNTRLN  
 Noise abatement procedure, avoid flying over downtown Mesquite  
 Golf Courses and Driving Ranges within 1,000 ft. of RY CNTRLN

### Nearby Airports

Las Vegas McCarran (LAS) ..... 90 miles  
 St. George Regional (STG) ..... 35 miles



## Ground Transport

One-Day Trucking to California, Utah, Colorado, Arizona



### Interstate Distance to Major Cities

Source: MapQuest Driving Directions from Mesquite Technology and Commerce Center, NV

#### North on I-15

St. George, UT.....37 miles  
 Cedar City, UT .....90 miles  
 Salt Lake City, UT .....344 miles  
 Boise, ID .....681 miles

#### North on I-15 and East on I-80

Grand Junction, CO .....427 miles  
 Denver, CO .....672 miles

#### South on Interstate 15

Las Vegas, NV .....80 miles  
 Barstow, CA .....238 miles  
 Los Angeles, CA.....348 miles  
 San Diego, CA.....409 miles

#### South on I-15, North on NV-95, West on I-80

Reno, NV .....517 miles  
 San Francisco, CA .....648 miles

#### South on I-15, East on I-40

Phoenix, AZ .....374 miles  
 Albuquerque, NM .....654 miles

### Industrial Rail Service

Union Pacific .....Salt Lake to Los Angeles Main Line  
 Nearest Intermodal Facility..... Glendale, 20 Miles South  
 Rail to Truck Costs to Mesquite from Glendale..... Approx. 1 cent per ton

### Bus Service

Silver Rider- Public Bus Service ..... Mesquite and Bunkerville  
 Schedule and fees website ..... <http://sntc.net/schedule.html>

Mesquite Bus Company ..... Charter  
 Schedule and fees website .....<http://www.mesquitebusco.com>

Las Vegas Limousine ..... Shuttle service Mesquite to Las Vegas  
 Schedule and fees website .....<http://www.lasvegslimo.com>

Mesquite Connection ..... Shuttle service Mesquite to St. George, UT  
 Schedule and fees website ..... <http://www.mesquiteconnection.com>

### Taxi Service

A-Virgin Valley Cab Company (702) 346-7461

## Hospitality Industry



The water feature at the Casablanca Casino Resort greets visitors coming into town from the south.

### Lodging (rooms available)

CasaBlanca .....	471
Virgin River Hotel and Casino .....	709
Eureka Hotel and Casino Resort .....	214
Oasis Hotel and Casino Resort* (936) .....	201
Virgin River Convention Center/Mesquite Star * .....	200
Falcon Ridge Hotel .....	130
Best Western .....	67
Highland Estates .....	78
Total Rooms Currently Available * .....	1,780

\*Some rooms have been taken off daily market, but available for overflow lodging

### Visitor Data

Source: Las Vegas Convention and Visitors Authority, NDOT, Nevada Gaming Control Board

Year to Date Visitor .....	Jan. 2009.....	Jan. 2010.....	Change
Visitor Volume .....	88,183	84,075	-4.7%
Room Inventory .....	1,981	1,790	-9.6%
Total Occupancy .....	74.9%	79.4%	4.5
Avg. Daily Room Rate .....	\$60.94	\$52.37	-14.1%
Total Room Nights Occupied .....	45,997	44,059	-4.2%
Gross Gaming Revenue .....	\$11,084,000	\$9,924,000	-10.5%
Avg. Daily Auto Traffic" .....	18,711	18,569	-0.8%

\*Interstate 15 at NV/AZ border

## Employers

### Major Employers

Source: City of Mesquite Economic and Redevelopment Department 9/2010

CasaBlanca Casino Resort (Black Gaming)—Hospitality .....	959
Virgin River Casino Resort (Black Gaming)—Hospitality .....	715
Eureka Casino Resort—Hospitality .....	522
Walmart—Retail .....	212
Clark County School District—Education .....	256
Mesa View Regional Hospital—Medical .....	200
City of Mesquite—Government .....	216
Primex Plastic—Manufacturing .....	136
Smith's—Retail .....	97
Do It Best Corporation—Distribution/Warehousing .....	68
LoadTec—Manufacturing .....	20

## Major Construction Firms

Source: City of Mesquite Economic and Redevelopment Department 4/2009

Advanced Construction .....	www.MesquiteAdvancedConstruction.com
Alford, Inc. ....	702-346-5056
Legacy Construction .....	www.LegacyMesquite.com
Pride Contractors .....	www.PrideContractors.com

## Engineering Firms

Source: City of Mesquite Economic and Redevelopment Department 4/2009

Bulloch Brothers .....	702-346-5100
TEC Engineering Inc. ....	702-346-2280
GC Wallace .....	702-346-6450

## Area Labor Force

### Las Vegas/Clark County MSA

Source: Comprehensive Planning/Nevada Dept. of Employment, Training & Rehabilitation 2/009  
Workforce located within 80 miles South of Mesquite on Interstate 15

Job Sector .....	Workers
Casino Hotels & Gaming Industries .....	159,000
Construction .....	82,900
Education & Health Services .....	67,100
Financial Activities .....	45,600
Government .....	100,500
Information/Telecommunications .....	10,400
Leisure & Hospitality .....	258,000
Manufacturing .....	24,400
Natural Resources & Mining .....	400
Other Services .....	25,300
Professional & Business Services .....	108,700
Retail .....	97,500
Trade, Transportation & Utilities .....	158,100
Wholesale .....	23,400
<b>Total .....</b>	<b>1,161,300</b>

### Washington County MSA

Source: Utah Department of Workforce Services 2/2010  
Workforce located 37 miles north of Mesquite on Interstate 15

Job Sector .....	
Mining .....	261
Construction .....	6,314
Manufacturing .....	3,125
Trade/Transportation/Utilities .....	12,038
Information .....	817
Financial Activities .....	2,122
Professional/Business Services .....	4,026
Education/Health/Social Services .....	7,681
Leisure/Hospitality .....	6,829
Other Services .....	1,345
Government .....	6,892
<b>Total .....</b>	<b>51,450</b>





## I-15 High Tech Education Corridor

### Engineering & Technology Students

2007-08 Enrolled UNLV, SUU, BYU, Utah, CSN.....7,439  
2007 Graduated .....1,461  
Total High Tech Students/Graduates .....8,900



### Mesquite Center

Located ..... 140 North Yucca St., Mesquite, NV 89027  
Phone: ..... 702-346-2485  
Site Manager ..... Darlene Montague  
Classroom/Computer Lab Hours ..... M-T, 8 a.m.-9 p.m., F, 8 a.m.-5 p.m.  
Estimated Total Tuition per semester for full-time student (15 credits)  
Nevada Resident ..... \$1,122  
Non-Resident ..... \$3,814.50  
General subjects taught on campus: ..... Math, English, Art,  
..... Psychology, Management Information Systems, History,  
..... Bookkeeping, Golf, Drawing, Phlebotomy, Computer, Communications  
CSN System (established in 1971) ..... 40,000 Students  
Academic Centers ..... 11 sites in four counties  
CSN Online ..... Online classes  
Graduates ..... Associate Degrees and Certificates of Achievement

### University of Nevada, Las Vegas

Las Vegas (1.5 hours) ..... Fall Enrollment: 27,988  
Engineering & Tech Degrees ..... Civil, Environmental,  
..... Water Resources, Geotechnical, Structures, Transportation  
High Tech Graduate and Undergraduates: ..... 1,600

### Brigham Young University

Provo, Utah (4 Hours) ..... Fall Enrollment 32,992  
Engineering & Technology Degrees: ..... Chemical, Civil, Environmental,  
..... Electrical, Computer, Mechanical, Construction Management,  
..... Facilities Management, Industrial Design, Manufacturing  
Engineering & Technology Students  
Graduates ..... Bachelor's: 377, Master's: 207, PhD: 54 = 638  
Undergraduates: ..... 2,143

### University of Utah

Salt Lake City (5.5 hours) ..... Fall Enrollment: 28,025  
Engineering & U Tech Degrees ..... Bio Engineering, Chemical,  
..... Civil and Environmental, Electrical and Computer  
Material Science, Mechanical, Metallurgical Mining, School of Computing  
High Tech Graduates ..... Bachelor's: 377, Master's 207, PhD: 54 = 638  
High Tech Undergraduates: ..... 2,143

### Southern Utah University

Cedar City, Utah (1.5 hours) ..... Fall Enrollment: 7,516  
High Tech Bachelor's Degrees Computer Science, Engineering Technology,  
Mathematics, Information Technology – Networking/Telecommunications,  
..... Information Systems, Civil Engineering, Civil Drafting/CAD  
High Tech Graduates ..... 1,535

### Dixie State

St. George, Utah (half hour) .....  
Bachelor's Degrees: ..... Information Technology, Business Administration  
Mesquite Good Neighbor Scholarship ..... (Same as in-state tuition)

## Health Services

### Mesa View Regional Hospital



Website ..... [www.MesaViewHospital.com](http://www.MesaViewHospital.com)  
Address ..... 1299 Bertha Howe Avenue  
Opened ..... July 13, 2004  
Cost ..... \$32 Million  
Number of Beds ..... 25 licensed critical access beds  
Healthcare Group ..... Community Health Systems (Franklin, Tenn.)  
Physicians ..... Active: 21; Provisional: 41; Courtesy: 19; Other: 38  
Employees ..... 201  
Accredited by ..... Joint Commission; CAP; ACR  
Medical Office Building adjacent to hospital ..... 30,000 sq. ft.

### Specialties

- Allergy/ Immunology
- Dentistry
- Dermatology
- Emergency Medicine
- Family Practice
- General Surgery
- Gynecology
- Internal Medicine
- Obstetrics
- Ophthalmology
- Orthopedics
- Orthopedic Surgery
- Otolaryngology
- Pain Management
- Pathology
- Pediatrics
- Plastic Surgery
- Podiatry
- Radiology
- Urology

### Services

- Anesthesia
- Cardiac (*Telemetry*)
- Cardiopulmonary/Respiratory (*EKG, Pulmonary Function Lab*)
- Coumadin Clinic
- Emergency Department
- GI/Endoscopy Lab
- Imaging (*Mammography, Bone Densitometry, MRI, CT, Nuclear Medicine, Lithotripsy, Teleradiology, MRA, Ultrasound*)
- Intensive Care Unit
- Labor & Delivery (*LDRs, LDRPs, Nursery*)
- Laboratory (*Hematology, Immunology, Microbiology, Transfusion*)
- Nutritional Counseling
- Pain Intervention Program
- Rehabilitation (*PT, OT, Speech*)
- Special Services (*Stress Testing, Holter Monitoring*)
- Surgery (*Inpatient, Outpatient, Infusion*)



## Nevada Tax Climate

Offering one of the lowest tax burdens in the nation, Nevada is consistently cited by the likes of *Forbes*, *Inc* and *Money* magazines as having one of the best overall business climates in the nation. Nevada's tax structure is designed to be less burdensome to both business and its employees. No tax is collected on corporate income tax, personal income tax, franchise tax on income, inheritance or gift tax, unitary tax and no sales tax on food items for home use, medicine or service. Payroll taxes are low (0.63% of gross wages) and there are deductions for employer paid health insurance.

### Sales Tax

Clark County Sales Tax Rate: ..... 8.1%

### Property Tax

Source: Clark County Treasurer's Office (effective July 1, 2010)

Mesquite has one of the lowest local tax rates in Clark County and Nevada, which enjoys one of the lowest state tax structures in the nation. Assessed value approximates 35% of fair market value.

City of Mesquite (Ad Valorem Rate).....	0.5520
State of Nevada, Clark County & Clark County School District	
State of Nevada.....	0.1700
Indigent Accident Fund .....	0.0150
Clark County School Maintenance & Operation .....	0.7500
Clark County School Debt (Bonds).....	0.5534
Clark County General Operating .....	0.4070
Clark County General Operating .....	0.0400
Clark County Family Court.....	0.0192
Clark County Cooperative Extension .....	0.0100
Clark County Dept (Bonds) .....	0.0129
Medical Assistance to Indigent Persons .....	0.1000
Clark County Capital .....	0.0500
Clark County Flood Control .....	0.0000
<b>State, County &amp; School District Combined Rate .....</b>	<b>2.1275</b>
<b>Total Combined Property Tax Rate.....</b>	<b>2.6795</b>

### Real Property Tax Calculator –Sample

Fair Market Value of Property.....	\$100,000
x Assessment Value Rate .....	x 35%
Assessed Value .....	\$35,000
x Overall Tax Rate .....	x 2.6795%
Total Real Property Tax .....	\$937.83

### City's Portion of Total Property Tax

Assessed Value of Home (35% of Value) .....	\$35,000
x City of Mesquite Tax Rate .....	0.552%
City's Portion of Annual Property Tax (53¢/day) .....	\$193.20

### Tax Questions

#### Property Taxes are collected by the Clark County Treasurer.

The County Treasurer's office bills and collects taxes on all real property in Clark County. The office distributes the tax dollars to the various taxing entities including the state, county, school district, cities, libraries and other special districts. For more information visit their web site or contact them at 702 455-4323.

#### Does Nevada offer incentive programs for Sales/Use Tax?

Nevada offers Sales/Use Tax deferral and Sales Tax abatement programs on the purchases of capital equipment for a new or expanding business. All companies interested in these incentive

programs can contact The Commission on Economic Development at (775) 687-4325 or at [www.expand2nevada.com](http://www.expand2nevada.com) for an application.

#### I am starting a consulting business in Nevada, is this subject to Sales Tax?

In Nevada, Sales/Use Tax is imposed on the sale, transfer, lease, rental, use, or other consumption of tangible personal property for consideration. Services do not fall under the definition of tangible personal property and are not subject to Sales Tax. The provider of the services has a Use Tax liability on the materials used/consumed in providing the service.

#### How do I know what is taxable?

Nearly all tangible personal property transferred for value is taxable. This includes property purchased for lease or rent. Most goods, wares, and merchandise are taxable in Nevada. Services associated with the sale of tangible personal property may also be taxable. Only installation and repair/reconditioning service is not taxable if it is separately stated on the invoice. Most food purchases of unprepared or uncooked food is not taxable. You may write to the Department of Taxation at any of the District offices about the taxability of a specific item.

#### Are delivery charges taxable?

Any charges for freight, transportation or delivery in connection with the sale of tangible personal property that are separately stated on a customer invoice are NOT taxable pursuant to AB403. (Effective 05/22/09) If they are not separately stated they are taxable. Handling, packaging, and crating are still taxable even if separately stated. Prior to 05/22/09 charges for freight, transportation or delivery in connection with the sale of tangible personal property was taxable.

### Nevada State Incentives Offered

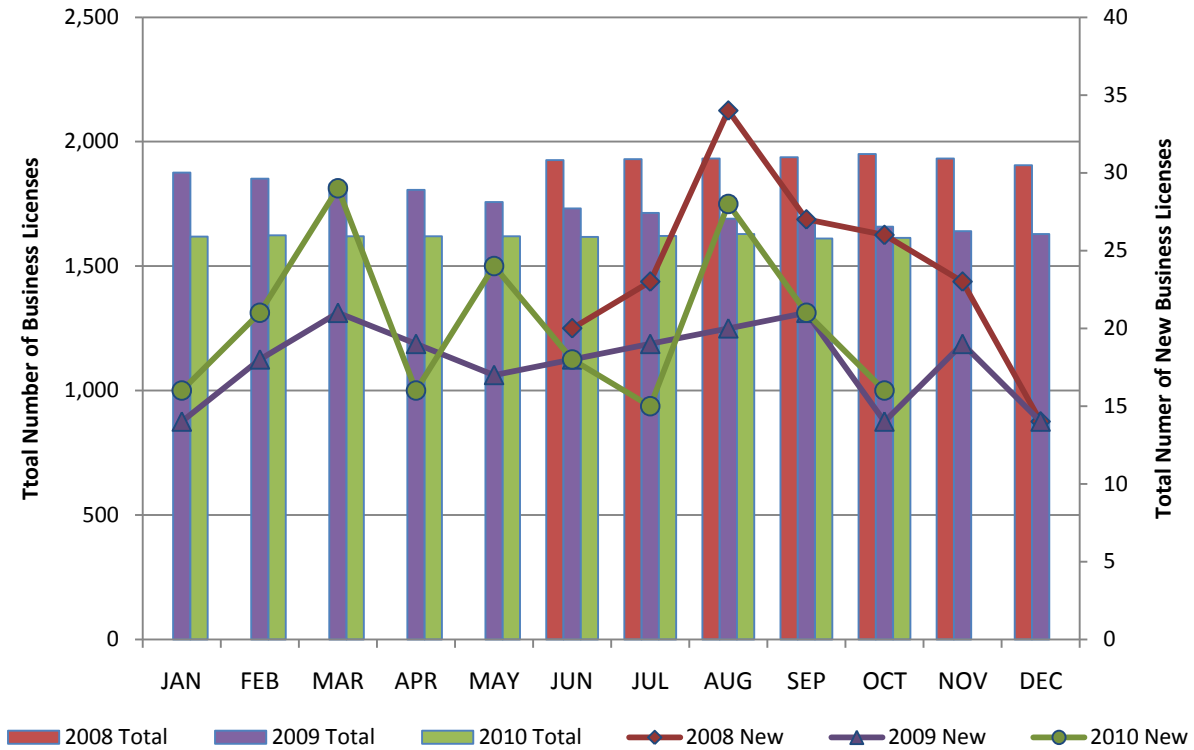
The Nevada Commission on Economic Development is your resource for the entire state, and its Business Development & Research Team works to provide you with the necessary facts for informed business decision-making. Lower taxation, reduced workers' compensation insurance rates and other decreased operation costs are just part of the package.

- Sales & Use Tax Deferral
- Personal Property Tax Abatement
- Property Tax Abatement (for recycling industries)
- Modified Business Tax Abatement
- Renewable Energy Abatement (for companies involved in production of energy from renewable sources such as wind, solar and others)
- New Employee Training Grant



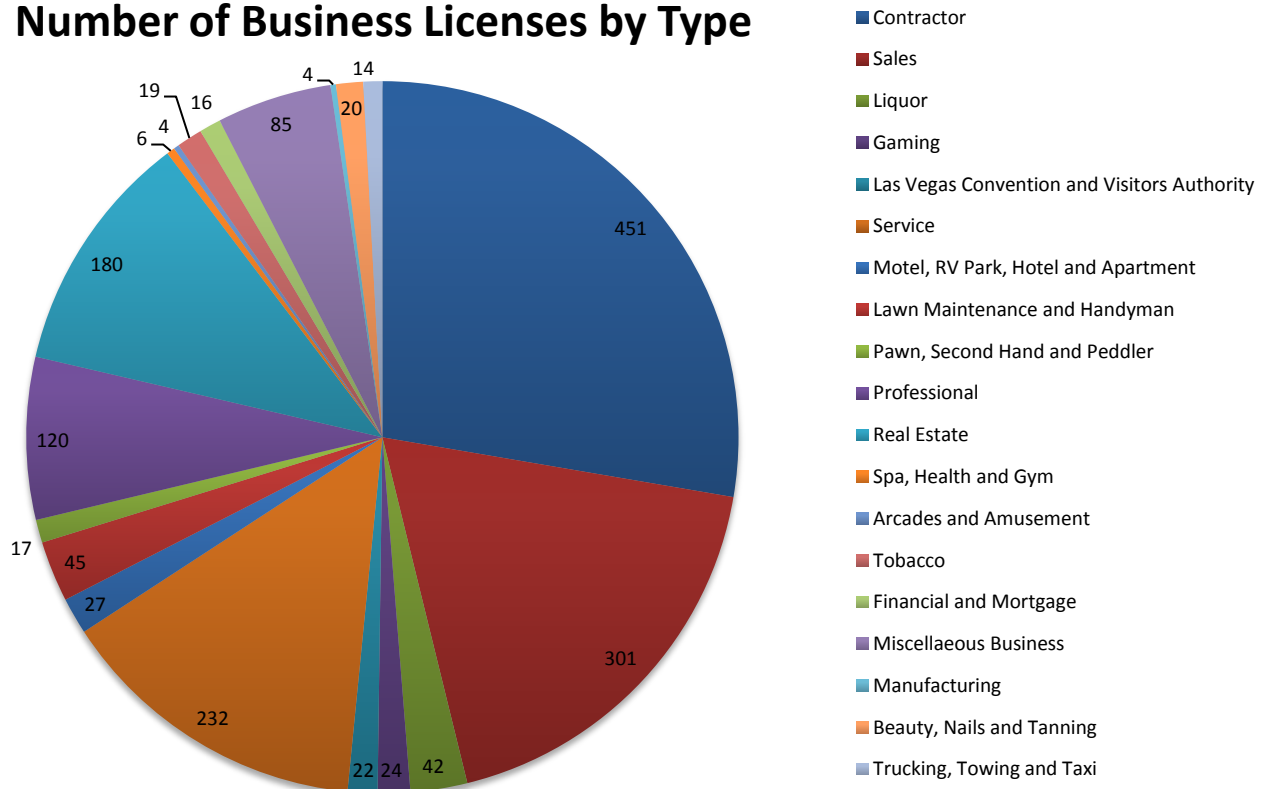
## Business Licensing

### Business License Totals



Source: City of Mesquite Business Licensing August 2010

### Number of Business Licenses by Type



Source: City Of Mesquite Business Licensing August 2010



# Nevada Business Resources

## City of Mesquite – Economic and Redevelopment Department

Contact..... Bryan Dangerfield, Director  
Email ..... [bdangerfield@mesquitenv.gov](mailto:bdangerfield@mesquitenv.gov)  
Phone..... (702) 271-2747  
Address ..... 10 E. Mesquite Blvd., Mesquite, NV 89027  
Website..... [www.MesquiteNV.gov](http://www.MesquiteNV.gov)

## Mesquite Chamber of Commerce

Contact..... Anne Miranda, Executive Director  
Email ..... [info@mesquite-chamber.com](mailto:info@mesquite-chamber.com)  
Phone..... (702) 346-2902  
Address ..... 12 W. Mesquite Blvd. #107, Mesquite, NV 89027  
Website..... [www.mesquite-chamber.com](http://www.mesquite-chamber.com)

## Nevada Commission on Economic Development (NCED)

Phone..... (775) 687-4325  
Address ..... 108 E. Proctor Street, Carson City, NV 89701  
Website..... [www.diverisfynevada.com](http://www.diverisfynevada.com)

### Business Development and Research Division

Contact ..... Ken Pierson, Business Development Director  
Email ..... [Kpierson@bizopp.state.nv.us](mailto:Kpierson@bizopp.state.nv.us)  
Phone ..... (775) 687-4325

### Global Trade and Investment

Contact .Al DiStefano, Director, Global Trade and Investment  
Email..... [ccintl@bizopp.state.nv.us](mailto:ccintl@bizopp.state.nv.us)  
Phone ..... (775) 687-1813

### Procurement Outreach

Contact ..... Rick Horn, Director  
Email..... [rhorn@bizopp.state.nv.us](mailto:rhorn@bizopp.state.nv.us)  
Phone ..... (702) 486-2716  
....555 E. Washington Ave., Suite 4800, Las Vegas, NV 89101

## Nevada Small Business Development Center (NSBDC)

Contact..... Larry Vierr  
Email ..... [nsbdc@unlv.edu](mailto:nsbdc@unlv.edu)  
Phone..... (702) 895-4273  
Address ..... 4505 Maryland Parkway, Las Vegas, NV 89154-6011  
Website..... [www.nsbdc.org](http://www.nsbdc.org)

## Small Business Innovation Research (SBIR)

### Small Business Technology Transfer Program (STTR)

Contact..... Dr. Fritz Grupe, SBIR Program Manager  
Email ..... [fritz@unr.edu](mailto:fritz@unr.edu)  
Phone..... (775) 813-7407  
Address .....  
Website..... [www.sba.gov/SBIR/](http://www.sba.gov/SBIR/)

## USDA Rural Development

Contact..... Herb Shedd, Business and Cooperative Programs Director  
Email ..... [Herb.shedd@nv.usda.gov](mailto:Herb.shedd@nv.usda.gov)  
Phone..... (775) 887-1222 Ext. 19  
Address ..... USDA Rural Development State Office  
..... 1390 South Curry Street, Carson City, NV 89703  
Website.....

## US Small Business Administration (SBA)

Contact..... Dennis Wengert  
Email ..... [Dennis.wengert@sba.gov](mailto:Dennis.wengert@sba.gov)  
Phone..... (702) 388-6611  
Address ..... 400 S. Fourth St. #250, Las Vegas, NV 89101  
Website..... [www.sba.gov/nv](http://www.sba.gov/nv)

## Made in Nevada, Inc.

Contact .....  
Email ..... [madeinnv@gmail.com](mailto:madeinnv@gmail.com)  
Phone..... (775) 315-5718  
Address ..... P.O. Box 1268, Carson City, NV 89702  
Website..... [www.madeinnevada.org](http://www.madeinnevada.org)

## Nevada's Center for Entrepreneurship and Technology (NCET)

Contact ..... Emily Somerville  
Email ..... [Emily@NCET.org](mailto:Emily@NCET.org)  
Phone..... (702) 944-9722  
Address .....  
Website..... [www.NCET.org](http://www.NCET.org)

## Nevada Microenterprise Initiative (NMI)

Contact ..... Blake Syndergaard, Director of Rural Business Development  
Email ..... [jblake@4microbiz.org](mailto:jblake@4microbiz.org)  
Phone..... (702) 734-3555  
Address ..... 1600 E. Desert Inn Rd., Suite 203 Las Vegas, NV 89109  
Website..... [www.4microbiz.org](http://www.4microbiz.org)

## Nevada Institute for Renewable Energy Commercialization (NIREC)

Contact ..... Li Han Chan, Director of Operations  
Email ..... [lihan.chan@nirec.org](mailto:lihan.chan@nirec.org)  
Phone..... (775) 881-7516  
Address ..... 999 Tahoe Blvd., TCES 216, Incline Village, Nevada 89451  
Website..... [www.nirec.org](http://www.nirec.org)

## Nevada Development Authority (NDA)

Contact .....  
Email ..... [info@nevadadevelopment.org](mailto:info@nevadadevelopment.org)  
Phone..... (702) 791-0000  
Address ..... 6700 Via Austi Pkwy., Ste. B, Las Vegas, NV 89119  
Website..... [www.nevadadevelopment.org](http://www.nevadadevelopment.org)

## Management Assistance Partnership (MAP)

Contact ..... Terry Culp  
Email ..... [culp@mapnv.com](mailto:culp@mapnv.com)  
Phone..... (702) 865-2615  
Address ..... 4505 Maryland Parkway, Las Vegas, NV 89154-1076  
Website..... [www.mapnv.com](http://www.mapnv.com)

## Service Core of Retired Executives (SCORE)

Contact ..... Arlene Bean, Mesquite Counselor  
Email ..... [ambean@lycos.com](mailto:ambean@lycos.com)  
Phone..... (702) 346-2902  
Address ..... Office Hours at Chamber of Commerce  
Website..... [www.scorelv.org](http://www.scorelv.org)

## Veterans Business Outreach Center (VBOC)

Contact ..... Mona Azevedo, Business Development Specialist  
Email ..... [admin@vboc-ca.org](mailto:admin@vboc-ca.org)  
Phone..... (916) 393-1690  
Address ..... 7270 E. Southgate Drive, Suite 1, Sacramento, CA 95823  
Website..... [www.vboc-ca.org](http://www.vboc-ca.org)



## Industrial and Commercial Areas

Source: City of Mesquite Economic and Redevelopment Department



Mesquite Technology and Commerce Center .....181 Acres Available  
Mesquite Industrial Park .....Varies

## Major Commercial RDA Projects

### 2010

Police Station .....\$3,544,294

### 2009

Samauri 21 Restaurant (Oct. 2008) .....\$609,813  
Eureka Hotel and Casino remodel .....\$30,000,000

### 2008

Bealls Retail (April 2008) .....\$1,258,305

### 2007

Calais Village Bldg 1085 (March 2007) .....\$1,664,323  
Summit Plaza Offices (March 2007) .....\$1,003,622  
Falcon Crossing (Jan. 2007) .....\$663,183  
C-Store Falcon Crossing (June 2007) .....\$750,000

### 2006

CJ Offices (Feb. 2006) .....\$1,566,735



## Planned Unit Developments and Non-PUD Subdivisions

Source: Planning and Zoning Dept. as of June 2009

### Sun City Mesquite (Anthem at Mesquite)



PUD..... Single Family Residential, Active Age Restricted  
Residential Cap ..... 6,052  
Recorded Subdivisions ..... 11  
Total Units Recorded via Final Maps ..... 1,064  
Total Units Built ..... 581  
Subdivisions built out and completed ..... 2

### Highland Vistas

PUD..... Single Family, Townhomes  
Recorded Subdivisions ..... 4  
Total Unit Recorded via Final Maps ..... 294  
Total Units Built ..... 95

### Canyon Crest

PUD..... Single Family Residential  
Residential Cap ..... 999  
Recorded Subdivisions ..... 9  
Total Units Recorded via Final Maps ..... 641  
Total Units Built ..... 119

### Mesquite Estates

PUD..... Single Family  
Development Agreement Residential Cap ..... 2,301  
Recorded Subdivisions ..... 6  
Total Units Recorded via Final Maps ..... 424  
Total Units Built ..... 8

### Santa Theresa

Non-PUD..... Single Family, Multi-Family  
Total Units ..... 80  
Total Units Built ..... 7



## Building Permits/Valuation

### Number of Permits

Single Family Residences .....	Permits.....	Change %
2005 .....	599 .....	
2006 .....	282 .....	-53%
2007 .....	463 .....	64%
2008 .....	278 .....	-40%
2009 .....	105 .....	-72%

#### Residential Modifications

2005 .....	157 .....	
2006 .....	146 .....	-7%
2007 .....	120 .....	-18%
2008 .....	126 .....	5%
2009 .....	173 .....	37%

#### Commercial Buildings

2005 .....	31 .....	
2006 .....	13 .....	-58%
2007 .....	35 .....	1.3%
2008 .....	19 .....	-46%
2009 .....	13 .....	-32%

#### Commercial Modifications

2005 .....	73 .....	
2006 .....	109 .....	51%
2007 .....	93 .....	-15%
2008 .....	68 .....	-27%
2009 .....	37 .....	-46%

#### Grading

2005 .....	26 .....	
2006 .....	35 .....	65%
2007 .....	25 .....	29%
2008 .....	20 .....	-20%
2009 .....	9 .....	-55%

#### Total (including all misc. permits)

2005 .....	1,298 .....	
2006 .....	873 .....	-33%
2007 .....	1,203 .....	42%
2008 .....	966 .....	-20%
2009 .....	538 .....	-44%

### Permit Valuation

Single Family Residences .....	Value.....	Change
2005 .....	72,807,431 .....	
2006 .....	36,957,858 .....	-49%
2007 .....	60,652,084 .....	64%
2008 .....	60,870,150 .....	0%
2009 .....	15,484,749 .....	-75%

#### Residential Modifications

2005 .....	1,318,818 .....	
2006 .....	962,574 .....	-27%
2007 .....	624,227 .....	-35%
2008 .....	556,284 .....	-11%
2009 .....	943,088 .....	70%

#### Commercial Buildings

2005 .....	43,571,887 .....	
2006 .....	10,649,429 .....	-76%
2007 .....	27,936,532 .....	1.62%
2008 .....	12,503,217 .....	-55%
2009 .....	2,874,970 .....	-77%

#### Commercial Modifications

2005 .....	4,612,692 .....	
2006 .....	2,279,921 .....	-51%
2007 .....	2,287,426 .....	0%
2008 .....	2,755,220 .....	20%
2009 .....	5,154,545 .....	87%

#### Grading

2005 .....	10,076,070 .....	
2006 .....	24,290,744 .....	1.4%
2007 .....	10,354,481 .....	-57%
2008 .....	22,805,344 .....	1.2%
2009 .....	1,298,000 .....	-94%

#### Total (including all misc. valuations)

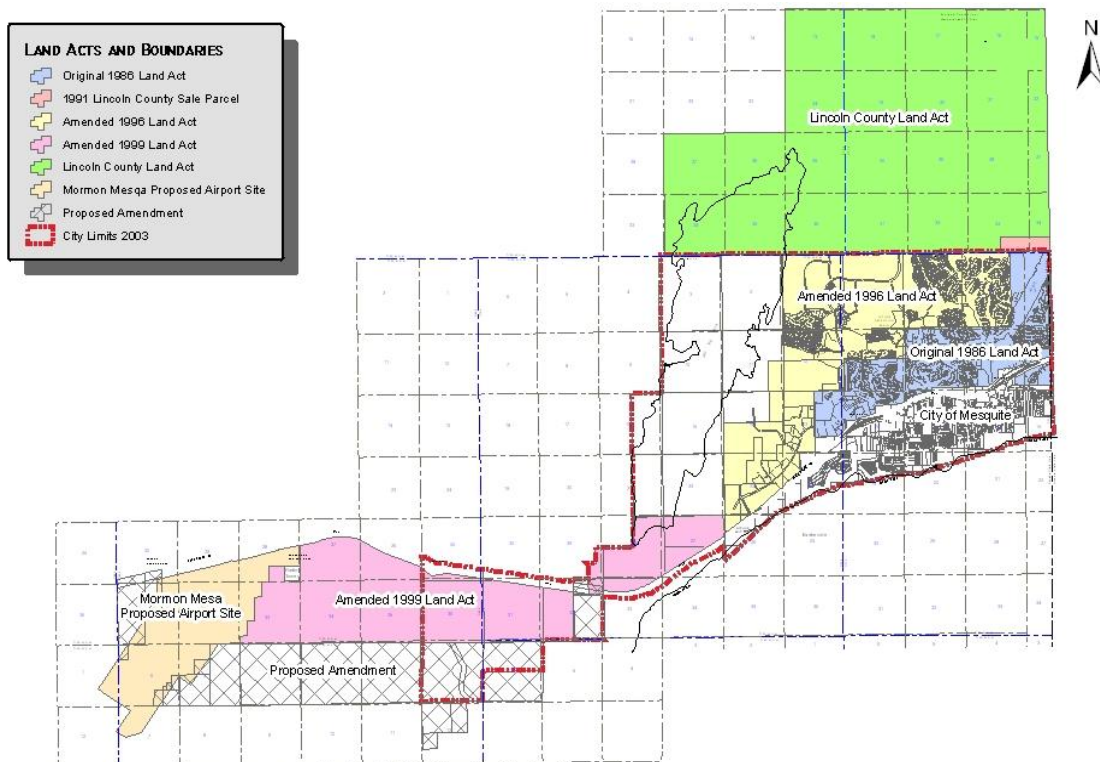
2005 .....	148,668,271 .....	
2006 .....	95,350,630 .....	-36%
2007 .....	116,092,672 .....	22%
2008 .....	102,527,884 .....	-12%
2009 .....	27,030,053 .....	-26%



# Largest Property Taxpayers in Mesquite

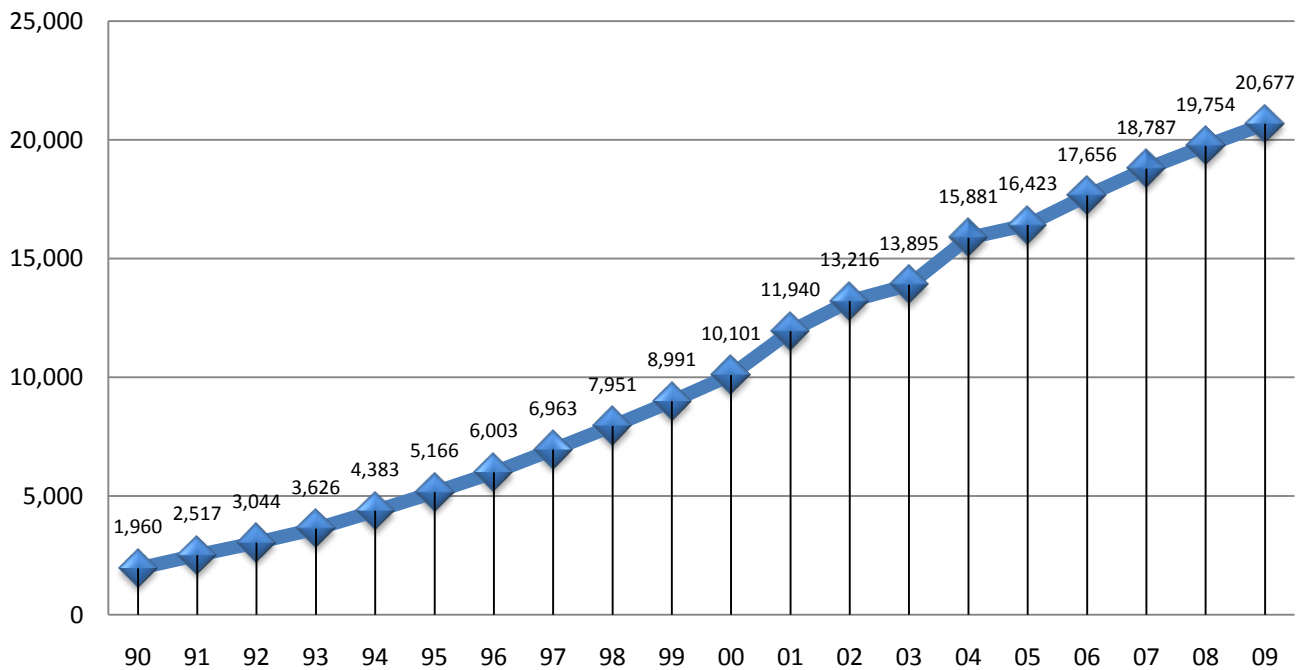
Source: Clark County Assessor's Office, Secured & Unsecured Tax Rolls FY 2009-2010

Property Owner	Assessed Value	Appraised Value
<b>Pulte Homes</b> (PN II Inc.; Del Webb Construction & Development Operations)	40,374,612	115,356,034
<b>R.B.G. Limited Liability Company</b> (Casablanca Hotel, Casino, Golf & Spa; Oasis Resort Casino, Golf & Spa; Rock Springs Vista Development Corp.; Virgin River Road Mart; Virgin River Hotel, Casino & Theaters; Wingnuts Inc.)	35,900,559	102,573,026
<b>Lee Living Trust</b> (Eureka Hotel & Casino; Urban Development; Urban Land Nevada)	23,632,108	67,520,309
<b>L.B. Properties Incorporated</b> (Edwin Enterprises LLC; Highland Estates Resorts LLC; Highland Manor)	22,804,917	65,156,906
<b>Barcelona Partners Limited Liability Co.</b> (Includes Barcelona Motorcoach LLC)	16,010,670	45,744,771
<b>Do It Best Corporation</b>	12,980,139	37,086,111
<b>Falcon Ridge Investments L.L.C.</b> (Falcon Ridge Development LLC; Falcon Ridge Golf Club & Course; H3B LLC; H3B Properties LC; Hardy Way Properties LLC; Legacy Construction & Development, Inc.; Mesquite View LLC; Pioneer Technology Invest LLC; Precision Aggregate Products LLC)	11,399,928	32,571,223
<b>M.M.C. of Nevada Limited Liability Co.</b> (Mesa View Regional Hospital)	9,822,155	28,063,300
<b>Ence Brothers Inc.</b> (Classics at Wolf Creek LLC; Ence Brothers Construction Inc.; Ence Homes Design Center; Ence Insurance & Financial Services; Falcon Crest LLC; Falcon Glenn LLC; Mesquite Motel LC; Oasis Commercial Building LLC; Pathway Holdings Nevada LLC; Shadow Hawk LLC, Trailside LLC)	8,569,761	24,485,031
<b>Mesquite Power Center Limited Liability Co.</b> (Gonzo Mesa Commercial LLC)	6,796,757	19,419,306
<b>Primex Plastics Corporation</b> (Includes Primex Properties LTD)	6,431,612	18,376,034
<b>Summerwind Limited Liability Company</b> (Summerwind Apts.)	6,343,436	18,124,103



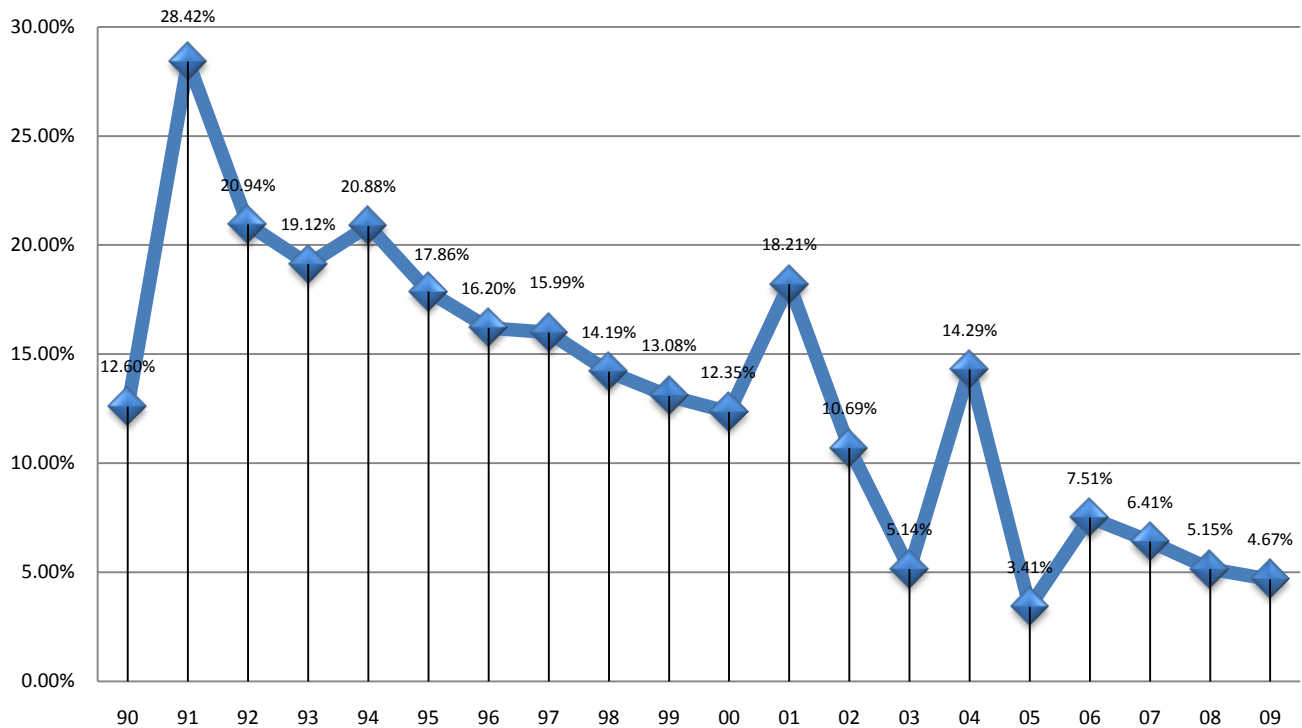
## Demographics

### Annual Population From 2,000 to 20,000 in 20 years



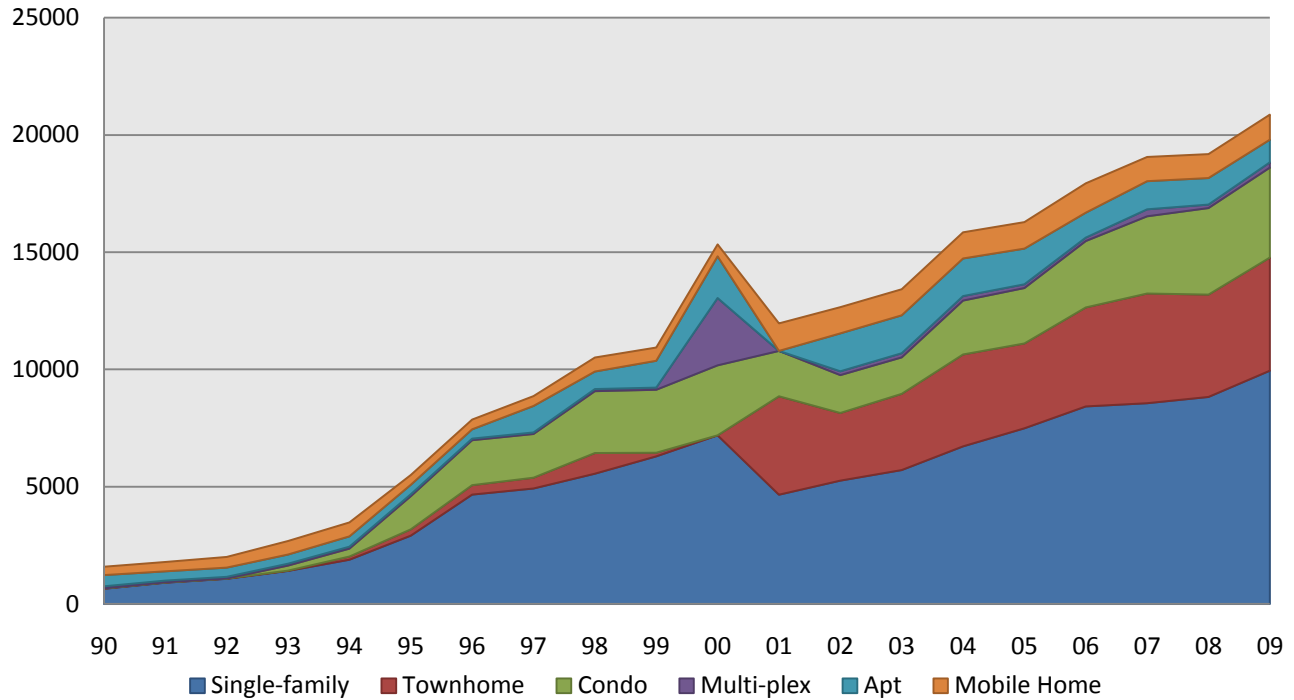
Source: Nevada State Demographer, Certified Annual State Estimate

### Annual Percentage Growth



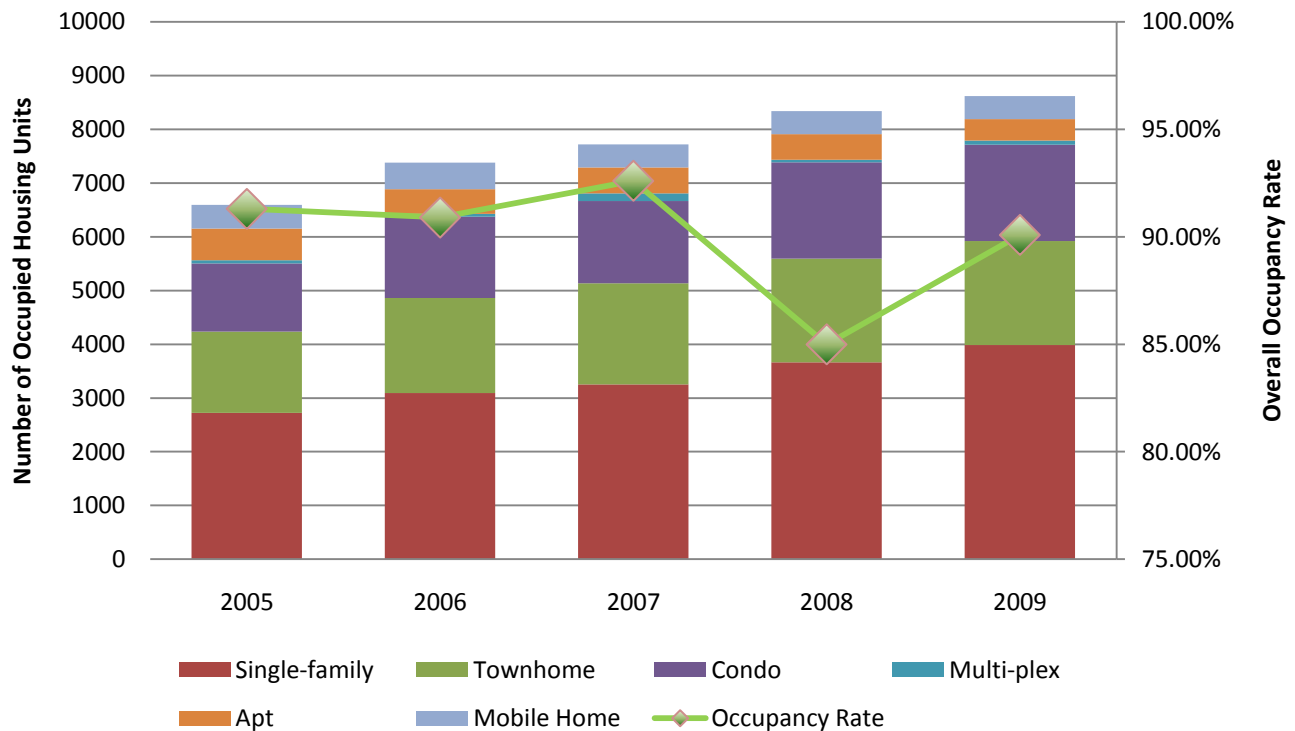
Source: Nevada State Demographer, Certified Annual State Demographer

## Annual Population by Housing Type



Source: Clark County Comprehensive Planning

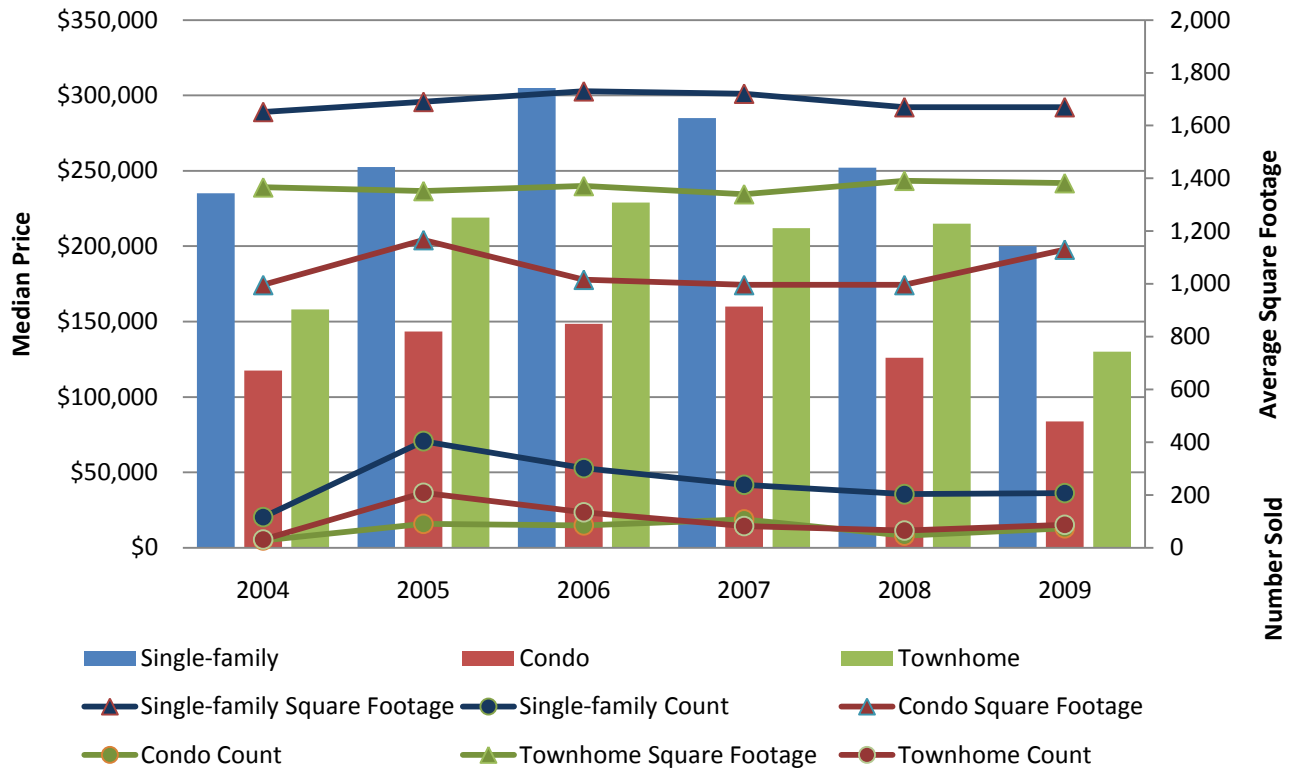
## Occupied Housing Units



Source: City of Mesquite Planning and Environmental Resources Department  
Current as of August 2010

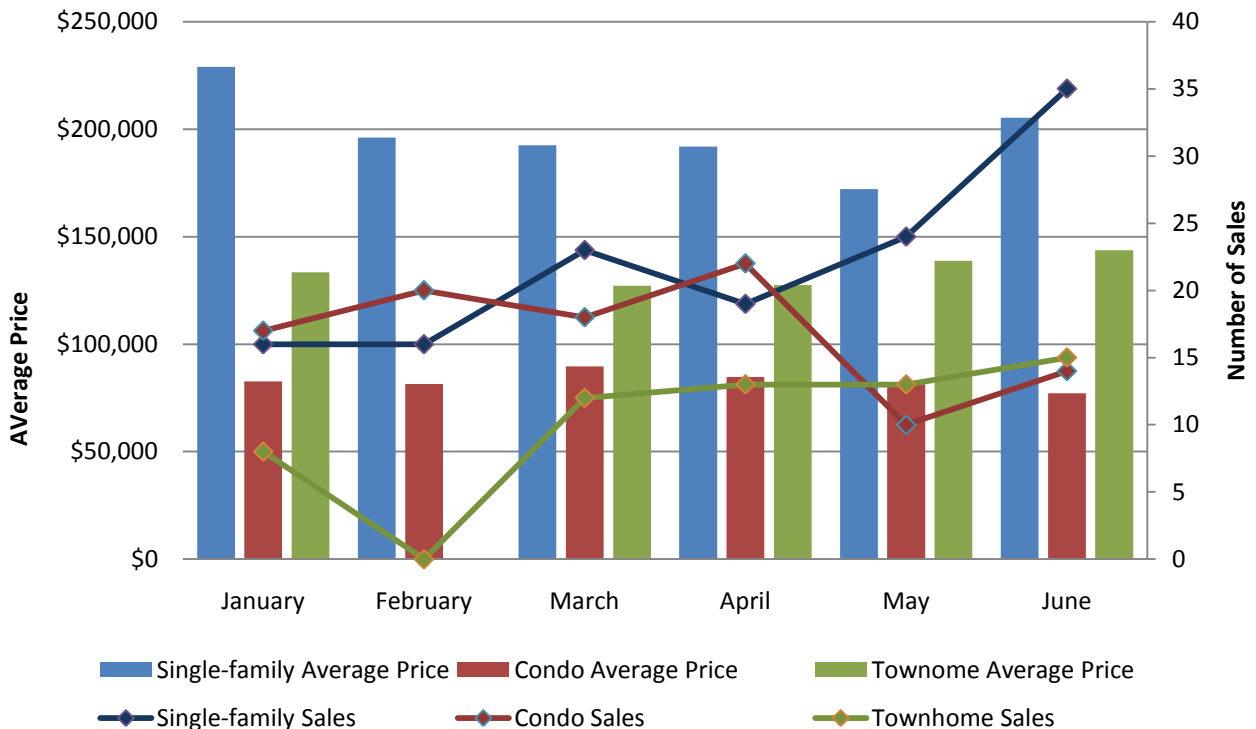


## Greater Mesquite Real Estate Statistics



Source: Mesquite Multiple Listing Service (Does not include Sun City Mesquite Sales)  
Current as of August 2010

## Residential Sales for 2010

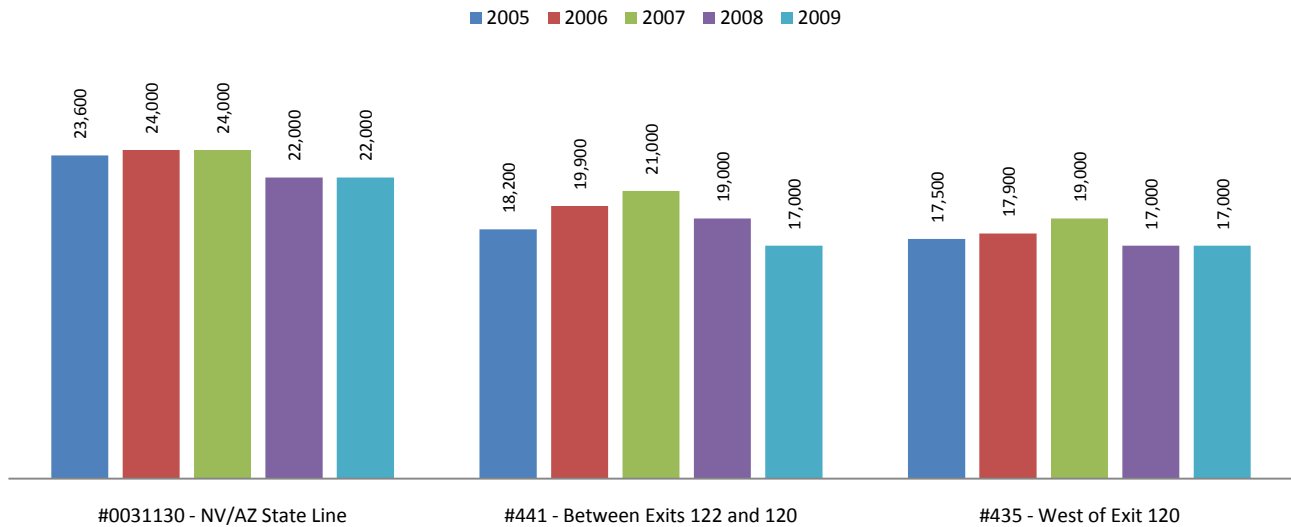


Source: Fidelity National Title (Only for Zip Code 89027. Does not include Sun City Mesquite Sales)  
Current as of August 2010

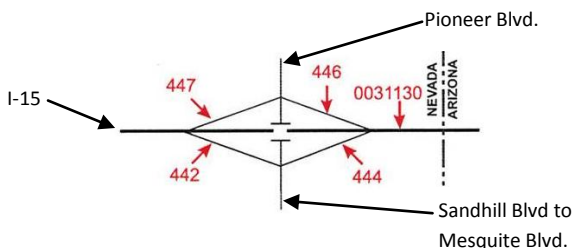
# Annual Average Daily Traffic Counts

Source: State of Nevada Department of Transportation  
Current as August 9, 2010

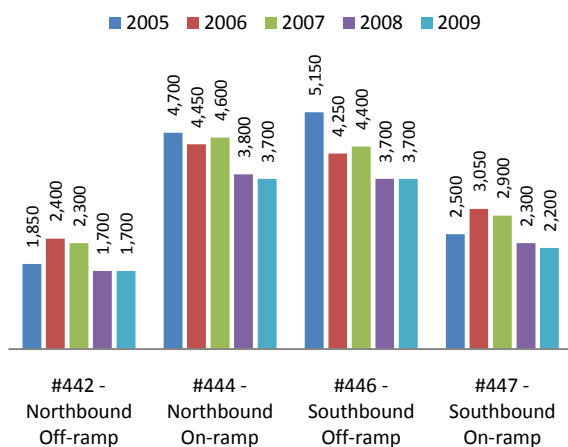
## Interstate 15



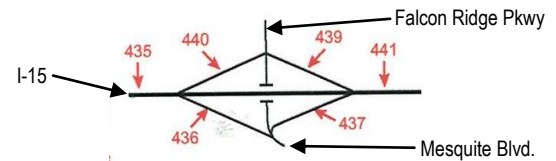
### Exit 122



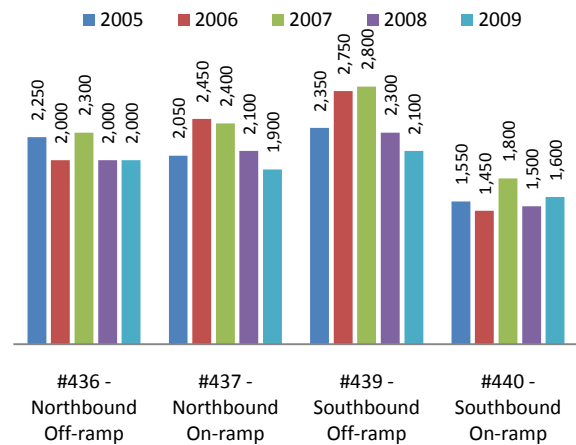
### Exit 122



### Exit 120



### Exit 120



## Traffic Count Stations Located in Mesquite

In addition to the Interstate 15 counting stations, the State of Nevada Department of Transportation operates counting stations throughout Mesquite. The counts from the stations are updated annually. The data includes breakdowns of volume data by hour, day, month and year. Additionally, for some stations, vehicle classification data is also available. This and additional information is accessible through an interactive web interface.

<http://www.nevadadot.com/trina/>

The map below shows all the traffic count stations located in Mesquite. The number in red is the station identification number.

**\*003**

